

Global Russia Business Meeting

6 – 7 April, 2014: Valencia, Spain

Valencia Conference Center, Avenida de las Cortes Valencianas, Valencia

a Horasis leadership event

Co-host:

- City of Valencia

Co-organizers:

- AMEC
- Association of Orthodox Business Leaders
- Association of European Businesses in Russia
- CIERVAL: Confederation of Employers and Industries of the Autonomous Region of Valencia
- Delovaya Rossiya
- International Young Entrepreneurs Club
- Moscow Chamber of Commerce & Industry
- Pacific Basin Economic Council (PBEC).
- Russian-American Chamber of Commerce

Co-Chairs:

- Igor Agamirzyan, General Director, Russian Venture Company, Russia
- Sheikh Saif bin Hashil Al-Maskery, Chairman, Al Mahfadha Investments, Oman
- Bo Inge Andersson, Chief Executive Officer, Gaz Group, Russia
- Christodoulos Angastiniotis, Chairman, Cyprus Investment Promotion Agency, Cyprus
- Sergey Demin, Chairman, Synergy Technologies, Russia
- Natalya Kaspersky, Chief Executive Officer, InfoWatch, Russia
- Mikhail V. Kuzovlev, Chairman, Bank of Moscow, Russia
- Peter Loukianoff, Chairman, Third Rome Black River Ventures, USA
- Vachara Phanchet, Chairman, Sittipol Holdings, Thailand
- Fedor D. Pospelov, Chairman, TRUST National Bank, Russia
- Salavat Rezbaev, Chairman, New Age Capital Partners, Russia
- Tarek Tawfik, Group Managing Director, CPC, Egypt
- Marina Treshchova, Chief Executive Officer and Co-Founder, Fastlane Ventures, Russia
- Alfonso Vegara, President, Fundacion Metropoli, Spain
- Tan Sri Dato' Michael Yeoh, Chief Executive Officer, Asian Strategy & Leadership Institute, Malaysia

Knowledge Partners:

- Ambrosetti
- Baker & McKenzie

6 April, 2014

from 18.30 Shuttle service between the Hotel Melia/Hotel Sorolla Palace and the Hotel Las Arenas (Calle Eugenia Viñes, 22-24; ca 15min)

from 18.30 Registration (Hotel Las Arenas)

19.00-20.00 Welcome Reception (Hotel Las Arenas)

Horasis and the City of Valencia welcome participants to celebrate the 2014 Global Russia Business Meeting.

- **Rita Barberá**, Mayor of Valencia, Spain
- **Frank-Jürgen Richter**, Chairman, Horasis, Switzerland

Virtual Ribbon Cutting Ceremony, with the co-organizers

- **Alexander I. Ageev**, Director General, Association of Orthodox Business Leaders, Russia
- **Rita Barberá**, Mayor of Valencia, Spain
- **José Vicente González**, President, CIERVAL, Spain
- **Michael Gurevich**, Co-founder, International Young Entrepreneurs' Club, USA
- **Sergio Millian**, President, Russian-American Chamber of Commerce in the USA, USA
- **Vachara Phanchet**, Chairman Emeritus, PBEC; Chairman, Sittipol Holdings, Thailand
- **Frank-Jürgen Richter**, Chairman, Horasis, Switzerland
- **Suren O. Vardanyan**, Vice President, Moscow Chamber of Commerce and Industry, Russia

20.00-22.00 Welcome Dinner: Spain welcomes Russia (Hotel Las Arenas)

Russia is one of the world's economic growth engines. How will Russia nurture its new global leadership role? And how can Spain cooperate with Russia?

- **José Manuel García-Margallo**, Minister for Foreign Affairs and Cooperation, Spain
- **Representative of the Government of the Russian Federation (tbc)**
- **Alberto Fabra**, President, Regional Government of Valencia, Spain (tbc)

Chaired by

- **Frank-Jürgen Richter**, Chairman, Horasis, Switzerland

from 22.00 Shuttle service back to the hotels

7 April, 2014

from 07.30 Walk from the Hotel Melia/Hotel Sorolla Palace to the Valencia Conference Center (Avenida de las Cortes Valencianas – the Conference Center is located opposite of the hotels)

or:

Shuttle service between the Hotel Las Arenas and the Valencia Conference Center (15min)

from 07.45 Registration

08.00-09.00 Breakfast Sessions (Conference Center)

Reading and Deciphering Myths about Russia (Room A)

The media is telling and disseminating perceptions about Russia that the general public assumes to be true. Which of these myths are just that – myths – and which are indeed reflections of reality?

- **Pavel Andreev**, Executive Director, Valdai Discussion Club, Russia
- **Martin Avetisyan**, Chief Executive Officer, iMall Media, United Kingdom
- **Elena Barmakova**, Founder, Fontvieille Capital, USA
- **Hans Bruning**, Executive Director, The Netherlands Institute for Multiparty Democracy, The Netherlands
- **Chiara Corazza**, Managing Director, Greater Paris Investment Agency, France
- **Max Dmytrenko**, President, Drop Adverts, Russia
- **Monish Ghatalia**, Managing Director, Focus Circle Group, India
- **Andrej Rusakov**, Partner, Open Capital, Russia
- **Slava Sinadski**, Chief Strategy Officer, CTC Media, Russia
- **Roxanne Zigon**, Fellow, GSD Geneva School of Diplomacy, Switzerland

Chaired by

- **David R. Young**, Chairman, Oxford Analytica, United Kingdom

Spearheading or Aligning Capitalism? (Room B)

Modernizing economies often attempt to control development, but market forces might be more efficient. How to shape capitalism in the post-Soviet environment? What are the roles of the State, its sovereign funds, and the emergent class of entrepreneurs?

- **Tahir Akhtar**, Chairman, Adam Holdings, UAE
- **Ivan Alekhin**, President, New Technologies, Russia
- **Renata Akhunova**, Partner, FormulaVC Venture Fund, USA

- **Dmitry Dakhnovsky**, Managing Director, TEKAMA, Russia
- **Peter Droussiotis**, Founder and Chairman, PGD Strategy, United Kingdom
- **Victoria Fayfman**, Partner, Friedman, USA
- **Matthias Heimerl**, Head of Strategic Analysis, Airbus, France
- **Leonid Koshelev**, President, Jet-2000, Russia

Chaired by

- **Natalia Kardash**, Editor-in-chief, Vestnik Kipra, Cyprus

Identifying Regional Divergence (Room C)

Russia consists of regions with a wide range of different cultures along inter-regional links could be formed by distant centres of excellence?

- **Maja Bacovic**, Professor, University of Montenegro, Montenegro
- **Rustem Bogdanov**, Co-Owner, BI&R Consulting, Russia
- **Alexander Drougov**, Chief Executive Officer, Damask, Russia
- **Peter Faistauer**, Director, FundStreet, Switzerland
- **Galina Melnikova**, Executive Director, Horizon, Russia
- **Igor Pivovarov**, Chief Executive Officer, HemaCore, Russia
- **Hartmut Schwesinger**, Representative in Europe, Republic of Bashkortostan, Russia
- **Iurii Seniuk**, Chief Executive Officer, Global Strategy Centre, Ukraine
- **Marina Treshchova**, Chief Executive Officer and Co-Founder, Fastlane Ventures, Russia
- **Stefan Winzenried**, Chief Executive Officer, JANZZ, Switzerland

Chaired by

- **Stephen Vasconcellos-Sharpe**, Publisher, Country Strategic, United Kingdom

Russia's Youth - A Generation in Transition (Room D)

Youth is changing the way, in Russia and elsewhere. What are the characteristics of Russia's young leaders? What are the challenges and opportunities of this generation?

- **Mikhail Gurfinkel**, Chief Development Officer Americas, Basic Element Company, USA
- **Yuri Istomin**, Senior Partner, UCF Invest, Russia
- **Svetlana Kamyshanskaya**, Managing Partner, USBC, USA
- **Denis Kolesnichenko**, Managing Partner, ProCommerz.ru, Russia
- **Taisiya Kudashkina**, Chief Executive Officer and Co-founder, tulp.ru, Russia
- **Mgabhi Mhlongo**, MBA Candidate, Moscow School of Management Skolkovo, Russia
- **Margarita Papchenkova**, Correspondent, Vedomosti, Russia
- **Elena Parvenova**, Director, Lordship Group, Kenya
- **Margarita Pikalo**, Co-founder and Partner, Satellis, Russia
- **Lloyd Thomas**, Founder, TriangleGrowth, United Kingdom

Chaired by

- **Michael Gurevich**, Co-founder, International Young Entrepreneurs' Club, USA

09.00-10.00 Opening Plenary: Russia's Changing Economic Outlook (Main Room)

The global economic outlook for 2014 remains uncertain despite Russia's continued economic success. What are the near- and long-term perspectives in this challenging environment?

- **Igor Agamirzyan**, General Director, Russian Venture Company, Russia
- **Sheikh Saif bin Hashil Al-Maskery**, Chairman, Al Mahfadha Investments, Oman
- **José Vicente González**, President, CIERVAL, Spain
- **Mikhail V. Kuzovlev**, Chairman, Bank of Moscow, Russia
- **Vachara Phanchet**, Chairman, Sittipol Holdings, Thailand
- **Alfonso Vegara**, President, Fundacion Metropoli, Spain

Chaired by

- **Frank-Jürgen Richter**, Chairman, Horasis, Switzerland

10.00-10.30 Contact Break

10.30-12.00 Boardroom Dialogue Sessions

Spain as New Hub for Russian Investment (Room A)

Notwithstanding its current financial issues Spain's economy remains attractive. What new investment opportunities does Spain offer for Russia? What sectors are mutually beneficial to each nation?

- **L J Tomas Berenguer**, Chairman, Li Madou Asia Pacific, Hong Kong SAR
- **Mohan Chainani**, Chairman, Chaincorp Worldwide, Spain
- **Andrey Kazakov**, General Partner, Foresight Ventures, Russia
- **Jose Maria Muñoz**, Senior Partner, MCH Private Equity, Spain
- **Alex Polynov**, Co-founder, Founderfellows, Russia
- **Oleg Svintsitski**, Partner, Quantum Wave Fund, Russia
- **Irina Veselova**, President, Planet Capital, Russia

Chaired by

- **Javier López Mora**, Secretary General, CIERVAL, Spain

Rethinking Russia's Competitive Edge (Room B)

For years Russia has relied on its energy sources as its dominant source of income. Now it is investing strongly in infrastructure and high-tech projects. How is Russia revising its economic models to ensure a viable future?

- **Claude Beglé**, Chairman, Symbioswiss, Switzerland
- **Stiphan Beher**, Chief Operating Officer, Orbital Technologies, Russia
- **Rouben Indjikian**, Adjunct Professor, Webster University, Switzerland
- **Alexey Jarkov**, Chief Executive Officer, CPI, Russia
- **Stacy Kenworthy**, Chief Executive Officer, OptiGlobal, USA
- **Vadim Osipov**, Chief Executive Officer, Slotex, Russia
- **Vitaly Ponomarev**, Founder and Chief Executive Officer, WayRay, Russia
- **Alena Popova**, Co-founder, Startup Women, Russia
- **Boris Stepanov**, Sloan Fellow, London Business School, Russia
- **Bogdan Vacusta**, Managing Director, Elco Management, United Kingdom
- **Egor Iakovlev**, Chief Executive Officer, Tvigle Media, Russia

Chaired by

- **Sergio Millian**, President, Russian-American Chamber of Commerce in the USA, USA

Entrepreneurship – Charting the Way Forward (Room C)

The world is witnessing the rise of dynamic Russian entrepreneurs who have emerged at the forefront of innovation. How to create dynamic ecosystems to unlock the entrepreneurship potential?

- **Sasha Andreev**, Founder and Chief Executive Officer, SoftJoys, Russia
- **Edgar Bullecer**, Co-Founder and Chief Executive, Paglas Group, Philippines
- **Yoanna Gouchtchina**, Founder and Chief Executive Officer, ZeeRabbit Inc, Russia
- **Natalya Kaspersky**, Chief Executive Officer, InfoWatch, Russia
- **Thanos Mitrelias**, Chief Executive Officer, Cavendish NanoTherapeutics, United Kingdom
- **Yury Pakhomov**, Managing Partner, Exasory Group, Russia
- **Nick Puntikov**, President, FirstLine Software Group, Russia
- **Chayan H. Shah**, President, Premier's Tea Limited, India

- **Alex Sozonoff**, Chairman, Global Beach Group, United Kingdom
- **Neil Vereschagin**, Chief Financial Officer, Game Insight, Russia

Chaired by

- **Victor Sedov**, President, Center for Entrepreneurship, Russia

Enabling Russian Inward Investment (Room D)

Western companies are looking to expand their business to Russia.

What are the opportunities and challenges of Foreign Direct Investment (FDI) in Russia? What strategies ought the Russian government adopt, and in what sectors, in order to increase FDI?

- **Bo Inge Andersson**, Chief Executive Officer, Gaz Group, Russia
- **Stefan Benedetti**, Portfolio Manager, Pioneer Investment Management, United Kingdom
- **Eli Braha**, Managing Partner, Berkley Acquisitions, USA
- **Jörg Eisold**, Director, VAMED Engineering, Austria
- **Michael Novikov**, Founder and Chief Executive Officer, ADMIN Ltd., USA
- **Yusuke Otsubo**, Managing Partner, UMJ Russia Fund, Japan
- **Khawar Qureshi**, Managing Partner, McNair Chambers, Qatar
- **Joachim Reidiess**, Chairman, Dr. Wirth Group, Germany

Chaired by

- **Suren O. Vardanyan**, Vice President, Moscow Chamber of Commerce and Industry, Russia

12.00-12.30 Russian Business Leaders of the Year (Main Room)

We will celebrate outstanding entrepreneurs who have been building and leading successful Russian firms. The awardees will discuss their recipes for success.

Chaired by

- **Igor Makarov**, Partner, Baker & McKenzie, Russia

12.30-14.00 Networking Lunch (Ballroom)

14.00-15.00 Plenary: Russia: WTO and Russian Business (Main Room)

Since joining the World Trade Organization (WTO) all sectors of Russian commercial activity have been reviewing their outlook and operations. How to spur rapid redevelopment of Russia as a global economic force?

- **Bo Inge Andersson**, Chief Executive Officer, Gaz Group, Russia
- **Salavat Rezbaev**, Chairman, New Age Capital Partners, Russia
- **Tarek Tawfik**, Group Managing Director, CPC, Egypt
- **Marina Treshchova**, Chief Executive Officer and Co-Founder, Fastlane Ventures, Russia
- **Tan Sri Dato' Michael Yeoh**, Chief Executive Officer, Asian Strategy & Leadership

Institute, Malaysia

Chaired by

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15.00-16.30 Boardroom Dialogue Sessions

Co-developing Energy Markets (Room A)

Russia and Spain agreed to share energy markets in 2009. What does this mean in practice? How could Russian energy flow to Spain and

how will the Spanish clean-tech support Russia? What new financial agreements and physical infrastructures are needed?

- **Noel Akpata**, Chief Executive Officer, Stratex Pro, Nigeria
- **Ekaterina Almasque**, Co-founder, SVAROS Ventures, United Kingdom
- **Mark Austin**, Venture Partner, Bright Capital, USA
- **Salavat Rezbaev**, Chairman, New Age Capital Partners, Russia
- **Valentin Romanov**, Executive Director, SUN Group, Russia
- **Gour Saraff**, Founder, Solar Global Services, Spain
- **Dmitry Vasilkov**, Co-Owner, OilTech Group, Russia

Chaired by

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Riding the Next Wave of Financial Services (Room B)

Russia's financial sector grows rapidly. And international financial institutions are stepping up their efforts in Russia. What are the plans of the City of Moscow to become a financial centre serving the world?

- **Mikhail V. Kuzovlev**, Chairman, Bank of Moscow, Russia
- **Fedor D. Pospelov**, Chairman, TRUST National Bank, Russia
- **Petros G. Doukas**, Chairman, Capital Partners, Greece
- **Dmitri A. Gromov**, Managing Partner, RTS Telecom, Russia
- **Platon Monokrousos**, Chief Economist, Eurobank Group, Greece
- **Oltmann Siemens**, Member International Advisory Board, International Finance Forum, China
- **Zdzislaw Sokal**, Member of the Board (ret), National Bank of Poland, Poland
- **Georges Ugeux**, Chairman, Galileo Global Advisors, USA
- **Alex Vassiliev**, Chief Executive Officer, KartaNaDom, Russia
- **Michel Verlaïne**, Associate Professor of Finance, ICN Business School, France
- **Yury Voicehovsky-Kachaloff**, Chairman, Astor Capital, Russia

Chaired by

- **Antonio Ambrosetti**, Senior Partner, The European House – Ambrosetti, Italy

Spurring the Economics of Innovation (Room C)

It is necessary to balance research risk against eventual gain. How is Russia opening up its intellectual powerhouse to the world to create new ventures? In which sectors are they needed? How can 'winners' be better forecast?

- **Igor Avdonin**, Founder, Buzport, Russia
- **Vladimir Belyy**, Chief Executive Officer and Chief Ideologist, Alpha Smart Systems, Russia
- **Andreas Foerster**, Vice-President Global Support Centers and Material Services, Airbus Military Customer Services, Spain
- **Guzel Garaeva**, Chairman and Managing Partner, GR Capital, Russia
- **Kaspars Kaulins**, Director, Lattelecom, Latvia
- **Kate Korolkevich**, Partner, Galatea Capital, USA
- **Nikolaos Mavridis**, Founder and Director, Interactive Robots and Media Laboratory, UAE University, UAE
- **Mikhail Treyvish**, President, OmniGrade Rating Monitoring Agency, Russia
- **Alexander Zhukov**, Co-Founder and Executive Director, Whiteshield Group, United Kingdom

Chaired by

- **Lou Marinoff**, Professor of Philosophy, The City College of New York, USA

Global Events - Unlocking the Tourist Potential (Room D)

Specific inward tourism generates additional foreign cash - the Olympics, the World Cup, Formula 1 - but does general tourism increase? How can

Russia develop a stronger tourist industry after Sochi? Will it also develop a stronger outwards tourist sector?

- **Olesia Aliferenko**, Advisor, Federal Agency for Tourism, Russia
- **Sheikh Saif bin Hashil Al-Maskery**, Chairman, Al Mahfadha Investments, Oman
- **Vasiliy Novikov**, General Director, AquaProduct Fish & Caviar, Russia
- **Hamira Riaz**, President, H Riaz Consults, United Kingdom
- **Jan Siemons**, Managing Director, Netherlands Council for Trade Promotion, The Netherlands
- **Steve Varsano**, Chairman, The Jet Business, USA
- **Alfonso Vegara**, President, Fundacion Metropoli, Spain
- **Kai Vettel**, Managing Director, Pack Performance, Germany

Chaired by

- **Deborah Biber**, Chief Executive, PBEC, Hong Kong SAR

16.30-17.00 Contact Break

17.00-18.30 Boardroom Dialogue Sessions

Connecting Globally: Russian Firms Investing Overseas (Room D)

Russian firms increasingly invest overseas. Which strategies work best when trying to break into foreign markets? What competitive advantages can host countries offer potential investors from Russia?

- **Christodoulos Angastiniotis**, Chairman, Cyprus Investment Promotion Agency, Cyprus
- **Jiten H. Doshi**, Founder and Chief Investment Officer, Enam Asset Management Co., India
- **Andrey Serebryakov**, Founding Partner, Effective Capital Group, Russia
- **Svetlana Fedotova**, Managing Director, East West United Bank, Luxembourg
- **Roger King**, Member of the Board, Orient Overseas Holdings, Hong Kong SAR
- **Alf Erik Lundgrenn**, Chairman, Nordic Invest SIA, Latvia
- **Mark Minevich**, President, Going Global Ventures, USA
- **Sven Oehme**, Chief Executive Officer, European-American Business Organization, USA
- **Valery Petrunin**, President, KGBradar, Russia

Chaired by

- **Igor Makarov**, Partner, Baker & McKenzie, Russia

Purposeful Education: Pursuing Talent-based Growth (Room B)

Education systems in Russia are being made ready for the next wave of economic development. How can Russia develop its education system to fit its young for their future?

- **Aleksandra Efimova**, Founder, Russian Pointe, USA
- **Lena Feygin**, Co-founder and Chief Executive Officer, Global Logix Solutions, USA
- **Galina Fomina**, Member of the Board, National Banking Club Board, Russia
- **Patrick Fullick**, Founder & Director, Hylle Royce, United Kingdom
- **Jochum Haakma**, Director, TMF Group, The Netherlands
- **Jason L. Ma**, Founder, CEO & Chief Mentor, ThreeEQ, USA
- **Roberto Mugavero**, Professor, University Of Rome Tor Vergata, Italy
- **Irina Nesivkina**, Chief Executive Officer, Unity center, Russia
- **Vachara Phanchet**, Chairman, Sittipol Holdings, Thailand
- **Sergei Safoshin**, Managing Director, Vispo, Russia
- **Ninel Seniuk**, Lecturer, MGIMO University, Russia

Chaired by

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Forging a New Sustainable Growth Coalition (Room C)

Many Russian, Spanish and other firms have embedded sustainability as key business driver. How can Russian entrepreneurs and their global counterparts join hands to forge a sustainable growth coalition?

- **Avraham Berkowitz**, Director, Chabad Headquarters, USA
- **Sergey Demin**, Chairman, Synergy Technologies, Russia
- **Vadym Gurzhos**, Chairman, Alufoil, Ukraine
- **Maria Paphiti**, Managing Partner, La Parole Devine, Cyprus
- **Iurii Pidnebesnyi**, Director, International Fund of Spiritual Diplomacy, Ukraine
- **Tarek Tawfik**, Group Managing Director, CPC, Egypt
- **Lidya Tsarenko**, Chief Executive Officer, Premium Telecom, Russia
- **Tan Sri Dato' Michael Yeoh**, Chief Executive Officer, Asian Strategy & Leadership Institute, Malaysia

Chaired by

- **Alexander I. Ageev**, Director General, Association of Orthodox Business Leaders, Russia

Boosting Technology through Venture Capital (Room A)

As the Russian technology scene continues to grow, the scope of venture capital improves and expands. How to ensure that innovative firms have easy access to finance at an early stage of development? What is the role of science parks like Skolkovo?

- **Igor Agamirzyan**, General Director, Russian Venture Company, Russia
- **Alexey Chernikov**, Partner, Sloane Square Capital Partners, Russia
- **Denis Cherkasov**, Executive Director, Troika Venture Capital, Russia
- **John Cook**, Chairman, Rock Lake Associates, Switzerland
- **Alex Geller**, Member of the Board, American Chamber of Commerce in Russia, USA
- **Anton Inshutin**, Managing Partner, Inventure Partners, Russia
- **Sergey Lozhkin**, Chief Executive Officer, First BIT, Russia
- **Peter Loukianoff**, Chairman, Third Rome Black River Ventures, USA
- **Tim Rakhmanov**, Co-Founder, Flatira, USA
- **René Seifert**, Chairman, Venturate, Germany
- **Max Tolstokorov**, Chief Technology Officer, LOCALWAY, Russia
- **Alexander Vaisblat**, Partner, Sava Ventures, Russia

Chaired by

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18.30-19.30 Closing Plenary: Russia - An Evolving Nation (Main Room)

Reflecting on the discussions of the day, which economic development model will allow Russia long-term growth? What critical success factors need to be addressed?

- **Christodoulos Angastiniotis**, Chairman, Cyprus Investment Promotion Agency, Cyprus
- **Sergey Demin**, Chairman, Synergy Technologies, Russia
- **Natalya Kaspersky**, Chief Executive Officer, InfoWatch, Russia
- **Peter Loukianoff**, Chairman, Third Rome Black River Ventures, USA
- **Fedor D. Pospelov**, Chairman, TRUST National Bank, Russia

Chaired by

- **Frank-Jürgen Richter**, Chairman, Horasis, Switzerland

19.30-20.00 Luna... Luna Flamenca

Flamenco Show by the Ballet Español Julia Grecos

20.00-22.00 Farewell Dinner: The Fulcrum between East and West (Ballroom)

Russia has a long history linking Europe, North America and Asia: indeed Spanish emissaries gave news of the discovery of the US directly to Russia in 1525. How will Russia play out its future role? What role is Spain going to play?

Chaired by

• **Alfonso Grau**, Vice Mayor, City of Valencia, Spain

8 April, 2014

10.00-14.30 Discover Valencia

After the intensive meetings and sessions it's now time to explore the history, atmosphere and liveliness of Valencia.